YARMOUTH MUTUAL INSURANCE COMPANY

Financial Statements For the year ended December 31, 2022

YARMOUTH MUTUAL INSURANCE COMPANY

Financial Statements

For the year ended December 31, 2022

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94 Graham St. Woodstock, ON N4S 6J7 Canada



Independent Auditor's Report

To the Policyholders of YARMOUTH MUTUAL INSURANCE COMPANY

Opinion

We have audited the financial statements of YARMOUTH MUTUAL INSURANCE COMPANY (the Company), which comprise the statement of financial position as at December 31, 2022, and the statements of comprehensive income, members' surplus and cash flows for the year then ended and notes to the financial statements, including a summary of significant accounting policies.

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In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2022, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.



Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due
 to fraud or error, design and perform audit procedures responsive to those risks, and obtain
 audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of
 not detecting a material misstatement resulting from fraud is higher than for one resulting from
 error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
 override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Chartered Professional Accountants, Licensed Public Accountants Woodstock, Ontario February 16, 2023

YARMOUTH MUTUAL INSURANCE COMPANY Statement of Financial Position

As at December 31		2022	2021
Assets			
Cash	\$	3,496,050 \$	3,957,092
Investments (Note 4)		17,361,412	18,521,507
Investment income accrued		106,817	90,471
Income taxes recoverable		658,895	-
Due from policyholders		5,320,376	5,113,953
Reinsurer's share of provision for unpaid claims (Note 3)		5,342,751	4,631,305
Deferred policy acquisition expenses (Note 3)		1,058,128	1,010,530
Property, plant & equipment (Note 12)		534,578	580,290
Deferred income taxes (Note 10) Other assets		158,010 308,237	145,350 289,764
Other assets		308,237	209,704
	\$	34,345,254 \$	34,340,262
Liabilities			
Accounts payable and accrued liabilities	\$	828,330 \$	913,869
Income taxes payable	•	, <u>-</u>	450,354
Unearned premiums (Note 3)		7,789,676	7,436,933
Provision for unpaid claims (Note 3)		12,672,140	11,473,168
	_	21,290,146	20,274,324
	_	21,270,140	20,274,324
Members' Surplus			
Unappropriated members' surplus	_	13,055,108	14,065,938
	\$	34,345,254 \$	34,340,262
Signed on behalf of the Board by:			
, Director			

YARMOUTH MUTUAL INSURANCE COMPANY Statement of Comprehensive Income

For the year ended December 31	2022	2021
Underwriting income Gross premiums written Less reinsurance ceded	\$15,829,538 2,572,410	\$ 15,049,733 2,385,640
Net premiums written Less change in unearned premiums	13,257,128 352,743	12,664,093 319,943
Net premiums earned	12,904,385	12,344,150
Service charge income	130,765	112,167
	13,035,150	12,456,317
Direct losses incurred Gross claims and adjustment expenses Less reinsurer's share of claims and adjustment expenses	10,519,074 1,197,948 9,321,126	8,044,981 341,331 7,703,650
	3,714,024	4,752,667
Expenses Fees, commissions and other acquisition expenses (Note 7) Other operating and administrative expenses (Note 8)	2,313,402 2,138,447	2,219,980 1,973,708
	4,451,849	4,193,688
Net underwriting income (loss)	(737,825)	558,979
Investment and other income (loss) (Note 5)	(696,428)	1,365,061
Income (loss) before taxes	(1,434,253)	1,924,040
Provision for (recovery of) income taxes (Note 10)	(423,423)	433,090
Total comprehensive income (loss) for the year	\$ (1,010,830)	1,490,950

YARMOUTH MUTUAL INSURANCE COMPANY Statement of Members' Surplus

For the year ended December 31	2022	2021
Unappropriated members' surplus		
Balance, beginning of year	\$14,065,938 \$ 12,	574,988
Comprehensive income (loss) for the year	(1,010,830) 1,	490,950
Balance, end of year	\$13,055,108 \$ 14,	065,938

YARMOUTH MUTUAL INSURANCE COMPANY Statement of Cash Flows

For the year ended December 31	2022	2021
Operating activities	£ (4.040.030)	Ć 4 400 0F0
Comprehensive income (loss) Adjustments for:	\$ (1,010,830)	\$ 1,490,950
Depreciation	72,699	79,573
Interest and dividend income	(574,481)	(474,824)
Provision for (recovery of) income taxes	(423,423)	433,090
Realized loss (gain) from disposal of investments	28,220	(177,322)
Unrealized loss (gain) on investments	1,229,693	(710,875)
	(678,122)	640,592
Changes in working capital		
Change in due from policyholders	(206,423)	(227,008)
Change in other assets	(18,473)	(42,168)
Change in accounts payable and other liabilities	(90,738)	66,024
	(315,634)	(203,152)
Changes in insurance contract related balances		
Change in reinsurer's share of provision for unpaid claims	(711,446)	(1,148,497)
Change in deferred policy acquisition expenses	(47,598)	(58,269)
Change in unearned premiums	352,743	319,943
Change in provision for unpaid claims	1,198,972	2,951,177
	792,671	2,064,354
Cash flows related to interest, dividends and income taxes		
Interest and dividends received	558,135	477,038
Income taxes paid	(693,287)	(61,039)
	(135,152)	415,999
Total cash (outflows) inflows from operating activities	(336,237)	2,917,793
rotal cash (outliers) innoves from operating activities	(550,257)	2,717,773
Investing activities		
Sale of investments	1,405,528	1,790,477
Purchase of investments	(1,503,346)	(2,851,812)
Purchase of property plant & equipment	(26,987)	(5,118)
Total cash outflows from investing activities	(124,805)	(1,066,453)
Net (decrease) increase in cash	(461,042)	1,851,340
Cash, beginning of year	3,957,092	2,105,752
Cash, end of year	\$ 3,496,050	\$ 3,957,092

The accompanying notes are an integral part of these financial statements.

December 31, 2022

1. Corporate Information

YARMOUTH MUTUAL INSURANCE COMPANY (the Company) is incorporated under the laws of Ontario and is subject to the Ontario Insurance Act. It is licensed to write property, liability and automobile insurance in Ontario. The Company's head office is located at 1229 Talbot Street in St. Thomas, Ontario.

The Company is subject to rate regulation on the automobile business that it writes. Before automobile insurance rates can be changed, a combined rate filing is prepared for most Ontario Farm Mutual Insurance Companies. The rate filing must include actuarial justification for rate increases or decreases. All rate filings are approved or denied by the Financial Services Regulatory Authority of Ontario (FSRA). Rate regulation may affect the automobile revenues that are earned by the Company. The actual impact of rate regulation would depend on the competitive environment at the time.

These financial statements have been authorized for issue by the Board of Directors on February 16, 2023.

2. Basis of Presentation

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (the IASB).

These financial statements were prepared under the historical cost convention, except for financial assets classified as fair value through profit or loss ("FVTPL").

The financial statements are presented in Canadian dollars ("CDN"), which is also the Company's functional currency.

The preparation of financial statements in compliance with IFRS requires management to make certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies. The areas involving critical judgments and estimates in applying accounting policies that have the most significant risk of causing material adjustment to the carrying amounts of assets and liabilities recognized in the financial statements within the next financial year are:

- The calculation of unpaid claims, including the determination of the initial claim liability, claims development and estimate of time until ultimate settlement; (Note 3);
- The determination of the recoverability of deferred policy acquisition expenses (Note 3);
- The classification of financial assets at FVTPL, which includes assessing the business model within which the assets are held and whether the contractual terms of the assets are solely payments of principal and interest on the principal amount outstanding (Note 4).

The notes to the financial statements were prepared and ordered in such a way that the most relevant information was presented earlier in the notes and disclosures that management deemed to be immaterial were excluded from the notes to the financial statements. The determination of the relevance and materiality of disclosures involved significant judgment.

December 31, 2022

3. Insurance Contracts

In accordance with IFRS 4, Insurance Contracts, the Company has continued to apply the accounting policies it applied in accordance with pre-changeover Canadian generally accepted accounting principles.

Balances arising from insurance contracts primarily include the following:

(a) Premiums and unearned premiums

Premiums written comprise of premiums on contracts incepting in the financial year. Premiums written are stated gross of commissions payable to agents and brokers and exclusive of taxes levied on premiums.

The Company recognizes premium income evenly over the term of the insurance policy generally using the pro rata method. The portion of the premium related to the unexpired portion of the policy at the end of the fiscal year is reflected in unearned premiums. Changes in unearned premiums recorded in the statement of financial position and their impact on net premiums earned are as follows:

Unearned Premiums	2022	2021
Balance, beginning of the year	\$ 7,436,933	\$ 7,116,990
Premiums written Premiums earned during year	15,829,538 (15,476,795)	15,049,733 (14,729,790)
Balance, end of the year	\$ 7,789,676	\$ 7,436,933

The pricing of property and liability policies are based on assumptions in regards to trends and past experience, in an attempt to correctly match policy revenue with exposed risk. Automobile premiums are subject to approval by the Financial Services Regulatory Authority of Ontario and therefore may result in a delay in adjusting the pricing to exposed risk.

The Company is exposed to a pricing risk to the extent that unearned premiums are insufficient to meet the related future policy costs. Evaluation is performed regularly to estimate future claims costs, related expenses, and expected profit in relation to unearned premiums. There was no premium deficiency at December 31, 2022 or 2021.

Amounts due from policyholders are short-term in nature consisting of a large number of policyholders. The COVID-19 crisis impacted amounts due from policyholders. The Company applied judgement in its evaluation of the provision to consider flexible payment options provided. Regular review of amounts outstanding is performed to ensure credit worthiness.

December 31, 2022

3. Insurance Contracts (cont'd)

(b) Deferred policy acquisition expenses

Acquisition costs are comprised of agents' and brokers' commissions and premium taxes. These costs are deferred and amortized over the terms of the related policies to the extent that they are considered to be recoverable from unearned premiums, after considering the related anticipated claims and expenses. Changes in deferred policy acquisition expenses recorded in the statement of financial position and their impact on fees, commissions and other acquisition expenses follows:

Deferred policy acquisition expense	2022	2021	
Balance, beginning of the year	\$ 1,010,530 \$	952,261	
Acquisition costs incurred Expensed during the year (Note 7)	2,361,000 (2,313,402)	2,278,249 (2,219,980)	
Balance, end of the year	\$ 1,058,128 \$	1,010,530	

(c) Unpaid claims and adjustment expenses

Individual loss estimates are provided on each claim reported. In addition, provisions are made for adjustment expenses, changes in reported claims and for claims incurred but not reported, based on past experience and business in force. The estimates are regularly reviewed and updated, and any resulting adjustments are included in current income.

Claims liabilities are carried on a discounted basis to reflect the time value of money. As required by actuarial standards in Canada, claims liabilities also include a provision for adverse deviation (PFAD), which represents an additional margin on valuation variable factors, which are claims development, reinsurance recoveries and interest rates used in discounting claims liabilities.

In relation to COVID-19, the Company applied judgement and actuarial standards to determine its unpaid claims, using different scenarios and assumptions based on the information currently available.

December 31, 2022

3. Insurance Contracts (cont'd)

A summary of the Company's outstanding gross unpaid liabilities, related reinsurer's share of unpaid claims and the net insurance liabilities follows:

	De Gross	ecember 31, 202 Reinsurance	22 Net
Outstanding claims provision			
Long term	\$ 2,002,646	\$ 832,675	\$ 1,169,971
Short term	4,711,711	1,105,076	3,606,635
Facility Association and other pools	407,783	-	407,783
	7,122,140	1,937,751	5,184,389
Provision for claims incurred but not reported	5,550,000	3,405,000	2,145,000
	\$12,672,140	\$ 5,342,751	\$ 7,329,389
		h 24, 202	4
	Gross	ecember 31, 202 Reinsurance	Net
Outstanding claims provision			
Long term	\$ 3,463,927	\$ 1,226,305	\$ 2,237,622
Short term	2,061,559	-	2,061,559
Facility Association and other pools	397,682	-	397,682
	5,923,168	1,226,305	4,696,863
Provision for claims incurred but not reported	5,550,000	3,405,000	2,145,000
	\$ 11,473,168	\$ 4,631,305	\$ 6,841,863

The Company must participate in industry automobile residual pools of business, and recognizes a share of this business based on its automobile market share. The Company records its share of the liabilities provided by the actuaries of the pools.

December 31, 2022

3. Insurance Contracts (cont'd)

Changes in claim liabilities recorded in the balance sheet for the years ended December 31, 2022 and 2021 and their impact on claims and adjustment expenses for the two years follow:

	2022	2021
Unpaid claims - beginning of year - net of reinsurance	\$ 6,841,863 \$	5,039,183
Increase in estimated losses and expenses, for losses occurring in prior years	486,305	459,009
Provision for losses and expenses on claims occurring in the current year	7,903,069	6,075,262
Change in IBNR	-	400,000
Payment on claims:		
Current year Prior years	(3,376,730) (4,525,118)	(3,664,664) (1,466,927)
Unpaid claims - end of year - net of reinsurance	7,329,389	6,841,863
Reinsurer's share	5,342,751	4,631,305
	\$12,672,140 \$	11,473,168

December 31, 2022

3. Insurance Contracts (cont'd)

Claim development

The principal risk the Company faces under insurance contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long-term claims. Therefore, the objective of the Company is to ensure that sufficient reserves are available to cover these liabilities.

The Company writes insurance primarily over a twelve month duration. The most significant risks arise through high severity, low frequency events such as natural disasters or catastrophes. A concentration of risk may arise from insurance contracts issued in a specific geographic location since all insurance contracts are written in Ontario.

The above risk exposure is mitigated by diversification across a large portfolio of insurance. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines, as well as the use of reinsurance arrangements.

The estimation of claim development involves assessing the future behaviour of claims, taking into consideration the consistency of the Company's claim handling procedures, the amount of information available, the characteristics of the line of business from which the claim arises and historical delays in reporting claims. In general, the longer the term required for the settlement of a group of claims the more variable the estimates. Short settlement term claims are those which are expected to be substantially paid within a year of being reported.

The tables that follow present the development of claims payments and the estimated ultimate cost of claims for the claim years 2016 to 2022. The tables show the cumulative amounts paid or estimated to be paid during successive years related to each claim year. The original estimates will be increased or decreased, as more information becomes known about the original claims and overall claim frequency and severity.

December 31, 2022

3. Insurance Contracts (cont'd)

Gross claims	2016	2017	2018	2019	2020	2021	2022	Total
Gross estimate of cumulative claims cost At the end year of claim One year later Two years later Three years later Four years later Five years later Six years later	\$ 4,157,986 4,258,010 4,421,617 4,833,313 4,992,775 4,982,347 4,982,347	\$ 4,042,789 4,163,072 4,517,337 4,702,042 5,308,888 5,413,742	\$ 6,401,528 6,726,616 8,012,685 7,992,167 7,717,665	\$ 6,893,680 6,945,064 7,428,452 7,561,554	\$ 5,758,938 5,582,288 6,548,546	\$ 6,094,762 6,341,514	\$ 8,587,265	
Gross estimate of cumulative claims cost Cumulative payments	4,982,347 4,922,602	5,413,742 4,634,538	7,717,665 7,516,436	7,561,554 6,980,574	6,548,546 5,380,753	6,341,514 5,805,243	8,587,265 5,198,130	\$ 47,152,633 40,438,276
Outstanding claims Facility reserves and all other residual pools	\$ 59,745	\$ 779,204	\$ 201,229	\$ 580,980	\$ 1,167,793	\$ 536,271	\$ 3,389,135	6,714,357 407,783 5,550,000
Incurred but not reported								
								\$ 12,672,140
Incurred but not reported	2016	2017	2018	2019	2020	2021	2022	
Incurred but not reported Total gross outstanding claims and claims handling expense	\$ 4,111,138 4,221,560 4,385,167 4,796,863 4,917,661 4,907,233 4,907,233	\$ 4,024,789 4,163,072 4,517,336 4,702,042 4,934,690 5,039,545	\$ 5,943,648 6,180,935 6,548,785 6,591,979 6,605,404	\$ 6,583,320 6,632,178 7,115,566 7,248,668	\$ 5,677,450 5,489,454 5,795,647	\$ 6,075,262 6,180,401	2022 \$ 7,903,069	
Incurred but not reported Total gross outstanding claims and claims handling expense Net of Reinsurance Net estimate of cumulative claims cost At the end year of claim One year later Two years later Three years later Four years later Five years later Five years later	\$ 4,111,138 4,221,560 4,385,167 4,796,863 4,917,661 4,907,233	\$ 4,024,789 4,163,072 4,517,336 4,702,042 4,934,690	\$ 5,943,648 6,180,935 6,548,785 6,591,979	\$ 6,583,320 6,632,178 7,115,566	\$ 5,677,450 5,489,454	\$ 6,075,262	\$ 7,903,069	

December 31, 2022

3. Insurance Contracts (cont'd)

The risks associated with insurance contracts are complex and subject to a number of variables which complicate quantitative sensitivity analysis. The Company uses various techniques based on past claims development experience to quantify these sensitivities. This includes indicators such as average claim cost, frequency of claims occurrence, expected loss ratios and claims development.

Results of sensitivity testing based on expected loss ratios are as follows, impact on pre-tax income is shown gross and net of reinsurance:

		Property claims		Auto claims			ims	Liability claims		
		2022		2021		2022		2021	2022	2021
5% change in th	e loss r	atios woul	d re	sult in the	fo	llowing inc	reas	se/decrease:		
Gross						380,236			66,780 \$	61,497
Net	\$	290,533	\$	271,319	\$	316,788	\$	309,204 \$	55,536 \$	52,681

There have been no significant changes from the previous year in the exposure to this risk or policies, procedures and methods used to measure the risk.

(d) Liability adequacy test

At each reporting date the Company performs a liability adequacy test on its insurance liabilities less deferred policy acquisition expenses to ensure the carrying value is adequate, using current estimates of future cash flows, taking into account the relevant investment return. If that assessment shows that the carrying amount of the liabilities is inadequate, any deficiency is recognized as an expense to the comprehensive income initially by writing off the deferred policy acquisition expense and subsequently by recognizing any additional unearned premiums.

(e) Reinsurer's share of provisions for unpaid claims and adjustment expenses

The Company enters into reinsurance contracts in the normal course of business in order to limit potential losses arising from certain exposures. Reinsurance premiums are accounted for in the same period as the related premiums for the direct insurance business being reinsured. Reinsurance liabilities, comprised of premiums payable for the purchase of reinsurance contracts, are included in accounts payable and accrued liabilities and are recognized as an expense on the same basis as revenue on the underlying policies being reinsured.

The Company follows a policy of underwriting and reinsuring contracts of insurance which, in the main, limit the liability of the Company to an amount on any one claim of \$400,000 in the event of a property claim, an amount of \$500,000 in the event of an automobile claim and \$400,000 in the event of a liability claim. The reinsurer is responsible for losses exceeding these retention limits, to a maximum of \$6,000,000 per risk for property losses, and \$28,000,000 per loss for automobile and liability losses. All of these excess of loss contracts include stop loss reinsurance. The Company has obtained stop loss reinsurance which limits the liability of all claims in a specific year to 80% of gross net earned premiums on a combined basis for property, automobile and liability. The Company also obtained reinsurance which limits the Company's liability to \$1,200,000 in the event of a series of claims arising out of a single occurrence.

December 31, 2022

3. Insurance Contracts (cont'd)

Amounts recoverable from the reinsurer are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contracts. Although the Company has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to ceded insurance, to the extent that any reinsurer is unable to meet its obligations assumed under such reinsurance agreements.

Expected reinsurance recoveries on unpaid claims and adjustment expenses are recognized as assets at the same time and using principles consistent with the Company's method for establishing the related liability. There are no changes in due from reinsurer recorded in the statement of financial position for the years ended December 31, 2022 and 2021.

Reinsurance is placed with Farm Mutual Reinsurance Plan Inc. (Farm Mutual Re), a Canadian registered reinsurer. Management monitors the creditworthiness of Farm Mutual Re by reviewing their annual financial statements and through ongoing communications. Reinsurance treaties are reviewed annually by management prior to renewal of the reinsurance contract. At year-end, the Company reviewed the amounts owing from its reinsurer and determined that no allowance is necessary.

Changes in reinsurer's share of provision for unpaid claims recorded in the statements of financial position and their impact on net premiums earned as as follows:

Reinsurer's share of provision for unpaid claims	2022	2021
Balance, beginning of the year	\$ 4,631,305 \$	3,482,808
New claims reserve Change in prior year's reserve Submitted to reinsurer	684,196 513,752 (486,502)	919,500 321,832 (92,835)
Balance, end of the year	\$ 5,342,751 \$	4,631,305
Expected settlement Within one year	\$ 1,105,076 \$	582,832
More than one year	\$ 4,237,675 \$	4,048,473

(f) Salvage and subrogation recoverable

In the normal course of business, the Company obtains the ownership of damaged property, which they resell to various salvage operations. Unsold property is valued at its estimated net realizable value.

Where the Company indemnifies policyholders against a liability claim, it acquires rights to subrogate its claim against other parties.

December 31, 2022

4. Investments

(a) Recognition and initial measurement

The Company recognizes debt instruments on the date on which they are originated. Equity instruments are recognized on the settlement date, which is the date that the asset is received by the Company. The instruments are initially measured at fair value.

(b) Classification and subsequent measurement

The Company classifies its debt instruments (GIC's and bonds) as FVTPL because the Company manages the debt instruments and evaluates their performance on a fair value basis in accordance with a documented investment strategy and the instruments are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

The Company's mutual funds are redeemable at the option of the holder and therefore considered debt instruments under IFRS 9 that do not give rise to cash flows that are solely payments of principal and interest and therefore are classified as FVTPL.

The Company classifies its equity instruments in listed and unlisted companies, as FVTPL.

The debt and equity instruments are subsequently measured at fair value where the net gains and losses, including any interest or dividend income and foreign exchange gains and losses, are recognized in comprehensive income.

(c) Derecognition

The Company derecognizes investments when the contractual rights to the cash flows from the investment expires or the Company transfers the investment. On derecognition, the difference between the carrying amount at the date of derecognition and the consideration received is recognized in comprehensive income.

December 31, 2022

4. Investments (cont'd)

(d) Risks

The following table provides cost and fair value information of investments by type of security and issuer.

	December 31, 2022		2 De	December 31, 2021		
	Cost	Fair value		st	Fair value	
GICs	\$ 4,755,000	\$ 4,755,000	\$ 3,970,000) \$	3,970,000	
Bonds issued by						
Provincial Corporate	4,383,975	4,024,380	5,021,614	1	5,048,776	
A or better	2,261,267	2,138,408	2,473,87	5	2,511,819	
B to BBB	392,096	384,301	390,88	1	404,537	
	7,037,338	6,547,089	7,886,370)	7,965,132	
Equity investments						
Canadian	2,843,749	4,314,840	2,693,57	1	4,545,545	
US	747,453	990,825	765,88		1,154,541	
Preferred shares	450,000	371,900	450,000)	459,860	
	4,041,202	5,677,565	3,909,450	٤	6,159,946	
	4,041,202	3,077,303	3,707,430	,	0,137,740	
Mutual funds	297,777	358,227	294,599	9	401,604	
Fire Mutuals Guarantee Fund	24,853	23,531	24,46	5	24,825	
Total investments	\$16,156,170	\$17,361,412	\$ 16,084,89	1 \$ 1	8,521,507	

December 31, 2022

4. Investments (cont'd)

The Company is exposed to credit risk relating to its debt holdings in its investment portfolio.

The Company's investment policy puts limits on the bond portfolio including portfolio composition limits, issuer type limits, bond quality limits, aggregate issuer limits, corporate sector limits and general guidelines for geographic exposure. All bonds purchased and held by the company require a minimum credit rating of 'BBB' for corporate bonds and 'BBB' for provincial bonds as rated by the Dominion Bond Rating Services. There are no restrictions on the amount or rating of federal bonds that are purchased and the investment manager is also empowered to purchase up to 10% of the bond portfolio in bonds and debentures of the Municipalities of Elgin County. The bond portfolio includes 94% (2021 - 95%) of bonds rated A or better. All fixed income portfolios are measured for performance and monitored by the Board of Directors on a quarterly basis.

Eligible bonds for investment are Federal, Provincial, Municipal and Corporate bonds including GICs of chartered banks. Investments in each of these sectors will be restricted by the following limitation:

Federal	0% - 100%
Provincial	0% - 65%
Municipal	0% - 20%
Corporate and GICs	0% - 70%

The maximum exposure to investment credit risk is the carrying value of the investments.

Bond yields have increased in the current year as financial markets recover from the impact of COVID-19. The Company continues to monitor investments for credit ratings to ensure investments are made in bonds rated A or better.

There have been no significant changes from the previous year in the exposure to this risk or policies, procedures and methods used to measure credit risk.

December 31, 2022

4. Investments (cont'd)

Liquidity risk is the risk that the Company will not be able to meet all cash outflow obligations as they come due. The Company mitigates this risk by monitoring cash activities and expected outflows. The Company's current liabilities arise as claims are made. The Company does not have material liabilities that can be called unexpectedly at the demand of a lender or client. The Company has no material commitments for capital expenditures and there is no need for such expenditures in the normal course of business. Claim payments are funded by current operating cash flow including investment income.

The Company's investment policy requires that 0% to 15% of the Company's portfolio be held in cash and short-term investments. Short-term investments include treasury bills, bankers acceptances, GICs, and term deposits with an original maturity of less than one year.

Maturity profile of GICs and bonds held is as follows:

	Within 1 year	2 to 5 years	6 to 10 years	Over 10 years	Fair value
December 31, 2022					
GICs Bonds	\$ 730,000 1,262,276	\$4,025,000 4,108,664	\$ - 1,176,149	\$ -	\$4,755,000 6,547,089
	\$1,992,276	\$8,133,664	\$1,176,149	\$ -	\$11,302,089
Percent of Total	18 %	72 %	10 %	- %	
December 31, 2021					
GICs Bonds	\$ 525,000 606,097	\$ 3,445,000 5,455,541	\$ - 1,903,494	\$ - -	\$ 3,970,000 7,965,132
	\$ 1,131,097	\$ 8,900,541	\$ 1,903,494	\$ -	\$11,935,132
Percent of Total	9 %	75 %	16 %	- %	

The effective interest rate of the bond and GIC portfolios held is 2.47% (2021 - 2.52%).

There have been no significant changes from the previous year in the exposure to this risk or policies, procedures and methods used to measure liquidity risk.

December 31, 2022

4. Investments (cont'd)

Market factors that will impact the fair value of investments include three types of risk: currency risk, interest rate risk and equity risk.

The Company's investment policy operates within the guidelines of the Insurance Act of Ontario. An investment policy is in place and its application is monitored by the Board of Directors. Diversification techniques are utilized to minimize risk.

The Company's investment policy has a benchmark for asset holdings and limits the investment held within their portfolio investments to the following:

Investment	Limits	Benchmark
Short term	0% - 15%	5%
Bonds	65% - 90%	80%
Equities	0% - 25%	15%

Currency risk

Currency risk relates to the Company operating in different currencies and converting non-Canadian earnings at different points in time at different foreign exchange levels when adverse changes in foreign currency exchange rates occur.

The Company's foreign exchange risk is related to stock holdings which are limited to United States equities in sectors which are not readily available in Canada. Foreign exchange risk is limited to the company's stock portfolio. The Company's investment policy limits investment in foreign equities to 15% of the Company's portfolio. The Company is not exposed to significant currency risk.

Interest rate risk

The Company is exposed to this risk through its interest bearing investments (Bonds and GICs).

The Company's investment income will move with interest rates over the medium to long-term with short-term interest rate fluctuations creating unrealized gains or losses in comprehensive income. There are no occurrences where interest would be charged on liabilities; therefore, little protection is needed to ensure the fair value of asset will be offset by a similar change in liabilities due to an interest rate change.

The objective and policies and procedures for managing interest rate risk is to diversify the bond portfolio in such a way that the maturity profile for the holdings is as follows:

Investment	Limits	Benchmark
		_
1 - 5 years	20% - 80%	30%
5 - 10 years	20% - 80%	70%

December 31, 2022

4. Investments (cont'd)

At December 31, 2022, a 1% move in interest rates, with all other variables held constant, could impact the market value of bonds and GICs by \$331,862 (2021 - \$421,024). These changes would be recognized in comprehensive income.

Equity risk

The Company is exposed to this risk through its equity holdings within its investment portfolio. The Company's portfolio includes Canadian stocks with fair values that move with the Toronto Stock Exchange Composite Index. At December 31, 2022, a 10% movement in the stock markets with all other variables held constant would have an estimated effect on the fair values of the Company's Canadian equity investments of \$243,854 (2021 - \$447,595). This change would be recognized in comprehensive income.

The Company is also exposed to this risk through its US equity holdings within its investment portfolio. The Company's portfolio includes US stocks with fair values that move with the NYSE Composite Index. At December 31, 2022, a 10% movement in the stock markets with all other variables held constant would have an estimated effect on the fair values of the Company's US equity investments of \$91,233 (2021 - \$109,386). This change would be recognized in comprehensive income.

The Company's investment policy limits equity investments to 25% of the total portfolio, and 20% of the Company's total assets. The investment policy also states that no individual equity will exceed 10% of the total stock portfolio.

In addition to investment portfolio weighting, the Company's investment policy statement also has mandates regarding sector investment which dictate that at a minimum the company is invested in 7 of the 10 global classification sectors, with overweighting of investments in any one sector limited to a maximum of two times that of the average sector investment.

Equities are monitored by the Board of Directors and holdings are adjusted following each quarter to ensure holdings are in compliance with the investment policy.

There have been no significant changes from the previous year in the exposure to this risk or policies, procedures and methods used to measure market risk.

December 31, 2022

4. Investments (cont'd)

(e) Fair value measurement

The following table provides an analysis of investments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities using the last bid price;
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

	Level 1	Level 2	2	Level 3	Total
December 31, 2022 GICs	\$ 4,755,000	Ċ	¢	ć	5 4,755,000
Bonds	\$ 4,755,000	6,547,089	\$	- Ş -	6,547,089
Equities	5,677,565	-		-	5,677,565
Mutual funds	-	358,227		-	358,227
Other investments		23,531		-	23,531
Total	\$10,432,565	\$ 6,928,847	\$	- \$	17,361,412
December 31, 2021					
GICs	\$ 3,970,000	\$ -	\$	- \$	3,970,000
Bonds	-	7,965,132		-	7,965,132
Equities	6,159,946	-		-	6,159,946
Mutual funds	-	401,604		-	401,604
Other investments		24,825		-	24,825
Total	\$ 10,129,946	\$ 8,391,561	\$	- \$	18,521,507

There were no transfers between any levels of the fair value hierarchy for the years ended December 31, 2022 and 2021.

December 31, 2022

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5	Investment	and	other	income ((loss)
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	2022	2021
Interest income Dividend income Realized gains (loss) on disposal of investments Unrealized gains (loss) on investments	\$ 334,232 \$ 240,249 (28,220) (1,229,693)	267,983 206,841 177,322 710,875
Investment expenses Other income	(51,689) 38,693	(18,948) 20,988
	\$ (696,428) \$	1,365,061

6. Capital management

For the purpose of capital management, the Company has defined capital as unappropriated members' surplus.

The Company's objectives with respect to capital management are to maintain a capital base that is structured to exceed regulatory requirements and to best utilize capital allocations.

The regulators measure the financial strength of property and casualty insurers using a minimum capital test (MCT). The regulators require property and casualty companies to comply with capital adequacy requirements. This test compares a Company's capital against the risk profile of the organization. The risk-based capital adequacy framework assesses the risk of assets, policy liabilities and other exposures by applying various factors that are dependent on the risks associated with the Company's assets. Additionally, an interest rate risk margin is included in the MCT by assessing the sensitivity of the Company's interest-sensitive assets and liabilities to changes in interest rates. The regulator indicates that the Company should produce a minimum MCT of 150%. As at December 31, 2022, the Company had exceeded this minimum. The regulator has the authority to request more extensive reporting and can place restrictions on the Company's operations if the Company falls below this requirement or if deemed necessary.

7. Fees, commissions and other acquisition expenses

	_	2022	2021
Agents commissions Brokers commissions Other, including change in deferred policy acquisition expenses	\$	762,318 1,544,881 6,203	\$ 716,361 1,518,219 (14,600)
	\$	2,313,402	\$ 2,219,980

December 31, 2022

8. Other operating and administrative expenses

		2022	2021
Computer costs	\$	411,007	\$ 364,372
Depreciation		58,251	63,759
Licenses, fees and dues		174,855	135,757
Postage, office expenses and property taxes		67,291	63,591
Professional fees		94,926	65,688
Repairs and maintenance		25,801	15,585
Salaries, benefits and directors fees	1,	100,467	1,077,170
Utilities		5,799	5,459
Other		200,050	182,327
	\$ 2,	138,447	\$ 1,973,708

9. Salaries, benefits and directors fees

	 2022	2021
Adjusting salaries and benefits Agents commissions (Note 7) Other salaries, benefits and directors fees (Note 8)	\$ 194,971 762,318 1,100,467	\$ 205,843 716,361 1,077,170
	\$ 2,057,756	\$ 1,999,374

December 31, 2022

10. Income taxes

Income tax expense comprises of current and deferred tax. Current tax and deferred tax are recognized in comprehensive income except to the extent that it relates to a business combination, or items recognized directly in equity.

The significant components of tax expense included in comprehensive income are composed of:

	_	2022	2021
Current tax provision Based on current year taxable income Loss carry-back Adjustments for provision in prior periods	\$	- \$ (423,075) 12,312	466,450 - -
		(410,763)	466,450
Deferred tax provision Origination and reversal of temporary differences	_	(12,660)	(33,360)
Total income tax provision (recovery)	\$	(423,423) \$	433,090

Reasons for the difference between tax expense for the year and the expected income taxes based on the statutory tax rate of 26.5% are as follows:

on the statutory tax rate of 26.5% are as follows:	2022	2021
Income (loss) before taxes	\$ (1,434,253) \$	1,924,040
Expected taxes (recovery) based on the statutory rate of 26.5%	(380,077)	509,871
Small business deduction Income from dividends Other non-deductible expenses Under provision in prior years	(59,371) 3,713 12,312	(23,363) (54,120) 702
Total income tax provision (recovery)	\$ (423,423) \$	433,090

At December 31, 2022, a deferred tax asset of \$158,010 (2021 - \$145,350) has been recorded. The utilization of this tax asset is dependent of future taxable profits in excess of profit arising from the reversal of existing taxable temporary differences. The Company believes that this asset should be recognized as it will be recovered through future rates.

December 31, 2022

11. Structured settlements, Fire Mutuals Guarantee Fund and financial guarantee contracts

The Company enters into annuity agreements with various life insurance companies to provide for fixed and recurring payments to claimants. Under such arrangements, the Company's liability to its claimants is substantially transferred, although the Company remains exposed to the credit risk that life insurers will fail to fulfill their obligations, unless otherwise assigned.

The Company is a member of the Fire Mutuals Guarantee Fund ("the Fund"). The Fund was established to provide payment of outstanding policyholders' claims if a member company becomes bankrupt. As a result, the Company may be required to contribute assets to their proportionate share in meeting this objective.

The Company is a member of the Farm Mutual Reinsurance Plan Inc. ("the Plan"), which is a general reinsurer that shares in the insurance risks originally accepted by member insurance companies. As a member of the Plan, the Company may be required to contribute additional capital to the Plan in the form of subordinated debt should the Plan's capital fall below a prescribed minimum.

These exposures represent financial guarantee contracts. The Company accounts for financial guarantee contracts in accordance with IFRS 4, Insurance Contracts.

December 31, 2022

12. Property, plant & equipment

Property, plant & equipment is initially recorded at cost and subsequently measured at cost less accumulated depreciation and accumulated impairment losses, with the exception of land which is not depreciated. Depreciation is recognized in other operating and administrative expenses in the statement of comprehensive income and is provided for using the straight line method based on useful life:

Depreciation methods, useful lives and residual values are reviewed annually and adjusted if necessary.

			2	2022		
	Useful Life	Cost		Accumulated Depreciation		Net Book Value
Land Buildings Computer hardware Computer software Furniture and fixtures	N/A 25 years 5 years 2 years 5 years	\$ 100,000 1,255,977 301,368 177,641 250,284	\$	853,062 287,602 166,341 243,687	\$	100,000 402,915 13,766 11,300 6,597
		\$ 2,085,270	\$	1,550,692	\$	534,578
		2021				
	Useful Life	Cost		Accumulated Depreciation		Net Book Value
Land Buildings Computer hardware Computer software Furniture and fixtures	N/A 25 years 5 years 2 years 5 years	\$ 100,000 1,255,977 300,782 155,041 246,483	\$	802,823 279,302 155,041 240,827	\$	100,000 453,154 21,480 - 5,656
		\$ 2,058,283	\$	1,477,993	\$	580,290

December 31, 2022

13. Pension Plans

The Company makes contributions on behalf of its employees to "The Retirement Annuity Plan for Employees of the Ontario Mutual Insurance Association and Member Companies" ("the plan"). This pension plan is a multi-employer pension plan as defined by IAS 19 Employee Benefits. The Company accounts for the plan as if it were a defined contribution plan, recognizing contributions as an expense in the year to which they related as sufficient information is not available to use the defined benefit accounting.

The Company matches employee contributions, and funds the excess defined benefit based on the Company's percentage of pensionable earnings as calculated by the Pension Plan actuaries. The Pension Plan agreement states that the Company is responsible for its share of any deficit as a result of any actuarial valuation or cost certificate. The minimum funding requirement is the solvency valuation amount determined by the Pension Plan actuary on the valuation dates prescribed by the Pensions Benefit Act. In the event of a wind-up, voluntary withdrawal or bankruptcy, either by the Company or the group as a whole, the Company is responsible for its portion of all expenses and deficit related to such. According to the most recent actuarial valuation dated November 14, 2022, the going concern valuation for the defined plan shows a surplus. The next pension valuation is scheduled for January 1, 2024.

The Company makes contributions to the plan on behalf of members of its staff. The plan is a money purchase plan, with a defined benefit option at retirement available to some employees, which specifies the amount of the retirement benefit plan to be received by the employees based on length of service and rates of pay.

The amount contributed to the plan for 2022 was \$80,951 (2021 - \$79,985). The contributions were made for current service and these have been recognized in comprehensive income. The Company had a 1.50% (2021 - 1.77%) share of the total contributions to the plan in 2022.

Expected contributions to the plan for the next annual reporting period amount to \$84,998.

The defined benefit pension plan was closed to future eligible employees effective December 31, 2015. The Company and all current employees who are accruing benefits under the defined benefit plan will continue to contribute to the defined benefit plan according to the existing terms of the agreement. Future eligible employees will become part of a defined contribution plan.

Due to the complexity of the valuation and its long-term nature, the funding valuation is highly sensitive to changes in the assumptions, which are reviewed at each reporting date.

Defined contribution plan

The Company's agents and employees hired after December 31, 2015 participate in a defined contribution plan. The Company's obligation with respect to this plan is to make specified monthly payments based on a percentage of the employee's eligible earnings. The amount contributed to this plan for 2022 was \$53,290 (2021 - \$42,933).

Expected contributions to the defined contribution plan for the next annual reporting period amount to \$42,502.

December 31, 2022

14. Related party transactions

The Company entered into the following transactions with key management personnel, which are defined by IAS 24, Related Party Disclosures, as those persons having authority and responsibility for planning, directing and controlling the activities of the Company, including directors and management:

	 2022		2021
Compensation Short term employee benefits and directors fees Total pension and other post-employment benefits	\$ 433,815 72,787	\$	403,160 68,228
	\$ 506,602	\$	471,388
Premiums	\$ 39,298	\$	54,513
Claims paid	\$ 5,818	\$	9,953

There are no amounts owing to or from key management personnel at December 31, 2022 or December 31, 2021.

December 31, 2022

15. New standards, interpretations and amendments not yet effective

Certain new standards, amendments to standards and interpretations were issued by the IASB or the IFRS Interpretations Committee that are mandatory for accounting years beginning after January 1, 2023 or later that the Company has decided not to adopt early.

Of those new standards, interpretations and amendments that are not yet effective, IFRS 17 *Insurance Contracts* is expected to have a material impact on the Company's financial statements in the period of initial application.

- IFRS 17 Insurance Contracts supersedes IFRS 4 Insurance Contracts, effective for annual periods beginning on or after January 1, 2023 with restatement of comparative figures. IFRS 17 introduces a level of aggregation in identifying and measuring portfolios of insurance contracts. A portfolio comprises contracts subject to similar risks, within the same product line and managed together. To measure a portfolio of contracts, a Company may estimate the fulfillment cash flows by allocating such estimates to portfolios of contracts. This will bring changes to the accounting for insurance and reinsurance contracts and financial instruments and is expected to have an impact on the Company's financial statements in the period of initial application. The Company has evaluated the impact of the new standard and is in the process of quantifying the adjustments required on January 1, 2023, and to comparative balances.
- Disclosure of Account Policies Amendments to IAS 1 and IFRS Practice Statement 2 provides guidance and examples to assist entities in applying materiality judgments to accounting policy disclosures. The amendments to IAS 1 aim to help entities improve the usefulness of its accounting policy disclosures by replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies. The amendments to IFRS Practice Statement 2 provide guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures. The effective date for the amendments to IAS 1 is January 1, 2023, with earlier application permitted. The Company is currently assessing the impact of the amendments to determine the impact they will have on the Company's accounting policy disclosures.